

Manufacturer's Quotation Process - DEIL Group Factory Alliance

Dear Valued Customers and Prospective Partners,

Greetings from the DEIL GROUP CO.LTD.

We are a alliance of manufacturing factories based in China. Our integrated structure brings together specialized production facilities under one umbrella, granting us unmatched control over the entire manufacturing process—from raw material sourcing to final quality assurance. This allows us to provide you with true factory-direct pricing, guaranteed quality, and production flexibility that intermediaries cannot match.

To provide you with a precise and competitive quotation, we require detailed specifications to route your inquiry to the most appropriate factory within our alliance. We kindly request you submit your requirements through our official channel:

- Please fill out our Manufacturer's Letter of Intent (LOI) form on our website | <https://www.deilgroup.com.cn>.

Our Commitment as Your Direct Manufacturer:

As your direct factory partner, we default to producing goods that meet international quality standards, ensuring product performance and customer satisfaction in your market.

We are also prepared to be flexible. If you have specific cost targets for your market segment, please specify them in your LOI. We will engineer a solution—adjusting material specs or production methods—to meet your price point without compromising on structural integrity. All adjustments will be transparently detailed on our Proforma Invoice (PI).

Minimum Order Quantity (MOQ):

Our standard manufacturing MOQ is one 40FT container or a minimum order value of \$100,000 USD. However, we are open to discussing terms for long-term partnership projects and repeat orders.

Explore Our Vast Supply Ecosystem:

- **DEIL Group Corporate Site:** <https://www.deilgroup.com.cn>
 - Please navigate to the "Department" section on our website to explore the extensive listings from our various factory goods departments.
- **Our Yiwugo (Also Hezon Group) Storefront:** <https://deil.hezon.com>
 - This store is your gateway to one of the world's largest small-commodity markets. The Yiwu ecosystem boasts impressive scale:
 - Yiwu Physical Market: ~75,000 booths, ~210,000 suppliers, ~2.1 million products.
 - [Yiwugo.com](https://deil.hezon.com) (Online Platform): ~53,000 suppliers, ~5 million product listings, serving ~6 million global buyers.
- **Direct Factory Products Listing:** <https://www.deil-loft.com>
 - *Access our direct network featuring a curated listing of 500,000+ factory products ready for sourcing.*

We are not just a supplier; we are your strategic partner and gateway to China's manufacturing might. We look forward to building a prosperous and long-lasting relationship with you.

We are not a sourcing company. We are the factory. We look forward to a transparent and productive manufacturing partnership.

Sincerely,

The DEIL Group Factory Alliance.

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主题：制造商报价流程 - DEIL 集团工厂联盟

尊敬的客户和合作伙伴：

德尔集团有限公司向您问好！

我们是总部位于中国的制造工厂联盟。我们采用一体化架构，将专业的生产设施整合在一起，使我们能够对整个制造流程（从原材料采购到最终质量保证）进行无与伦比的管控。这使我们能够为您提供真正的厂家直销价格、质量保证以及中间商无法比拟的生产灵活性。

为了向您提供精准且具有竞争力的报价，我们需要您提供详细的规格说明，以便将您的询价发送给我们联盟中最合适的工厂。我们恳请您通过我们的官方渠道提交您的需求：

请在我们的网站 <https://www.deilgroup.com.cn> 上填写制造商意向书 (LOI) 表格 | <https://www.deilgroup.com.cn>。

作为您的直接制造商，我们的承诺：

作为您的直接工厂合作伙伴，我们默认生产符合国际质量标准的产品，确保产品性能和您所在市场的客户满意度。

我们也随时准备灵活应对。如果您针对细分市场有具体的成本目标，请在意向书中明确说明。我们将设计解决方案——调整材料规格或生产方法——以满足您的价格点，同时不影响结构完整性。所有调整都将在我们的形式发票 (PI) 上清晰地列出。

最小起订量 (MOQ)：

我们的标准制造起订量为一个 40 英尺集装箱或最低订单金额 100,000 美元。但是，我们也乐意讨论长期合作项目和重复订单的条款。

探索我们庞大的供应生态系统：

- DEIL 集团公司网站：<https://www.deilgroup.com.cn>
 - 请访问我们网站的“部门”部分，浏览我们各个工厂商品部门的详细列表。
- 我们的义乌购（也是 Hezon 集团）店面：<https://deil.hezon.com>
 - 这家店是您通往全球最小商品市场之一的门户。义乌生态系统规模惊人：
 - 义乌实体市场：约 7.5 万个摊位，约 21 万家供应商，约 210 万种产品。
 - Yiwugo.com（线上平台）：约 5.3 万家供应商，约 500 万种产品，服务约 600 万全球买家。
- 工厂直销产品列表：<https://www.deil-loft.com>
 - *访问我们的直销网络，其中包含 50 多万种精选工厂产品，随时可供采购。*

我们不仅仅是供应商；我们是您的战略合作伙伴，也是您通往中国制造业强国的门户。我们期待与您建立繁荣持久的合作关系。

我们不是采购公司。我们是工厂。我们期待建立透明高效的制造合作伙伴关系。

此致，

DEIL 集团工厂联盟。

宿迁市宝亿富户外用品有限公司。