

Seller Agreement

Party A:

Party B:

This Seller Agreement Contract is a type of agreement by which Party B entrusts the sale (exclusive or non-exclusive) of products and services to Party A (the agent) in exchange for fees which are established solely as a subscription plan fee and percentage. The seller carries out its activity in accordance with the sale conditions established by the Party A, and is not entitled to negotiate or sign agreements with party A customer on the company's behalf. This Contract is used for one-off or sporadic sales in which there is a continuous relationship between the Party A and Party B (the Seller).

THIS CO-OPERATIONAL AGREEMENT BETWEEN PARTY A, CORPORATION ORGANIZED AND EXISTED UNDER THE LAWS OF THE PEOPLE'S REPUBLIC OF CHINA

1.0. CALCULATION OF COMMISSION

The Party B agrees to pay the Party A, in exchange for the services rendered, a commission of the mentioned in **Table-A** of the value of sales carried out.

1.1. The commission percentage established by Party A in this clause cannot be modified by the Parties, unless it is mutually agreed in writing.

1.2. The amount of the commission will be calculated on the completion of every orders

1.3. The gross value of sales, in other words, the price in invoices of products sold by the Party B (Seller), without including additional expenses (packaging, transport and insurance), or taxes, provided that the aforesaid expenses and taxes are indicated separately in the invoice.

1.4. The invoice price of the products sold by Party A (Agent), also including additional expenses (packaging, transport and insurance), but not including taxes.

1.5. Party A promise to give commission after his customer placing the order completely and the commission items are as follows:

1.6. Validity: The validity of this contract is [] year(s), and the payment terms of the commission are that the Party B's customer pays off all the payment for each order, and there is no malicious return for any additional reason.

1.7. Party B shall pay Party A the gross commission payment ratio is the proportion of the total amount of each shipment, that is a percentage share in the gross profit earned by Party A, as follows:

1.8. The Commission applies to: Standard Plan, Professional Plan, Enterprise Plan and VIP Plan only.

1.8.1 Party B shall pay the required commissions within 5 working days after closing of each deal to party A by bank transfer only and the account details should correspond to Party A's company or individual signing entity.

SALES AND COMMISSION TABLE

Amount	Commissions, % (based on gross profit of sales)	All Plans (except basic Plan)	Comment by Party A
Less than \$50,000	10.0%		Approved
Between \$50,000 to \$100,000	10.0%	Approved	Approved
Between \$100,000 to \$200,000	10.0%	Approved	Approved
Between 200,000 to \$500,000	10.0%	Approved	Approved
Between \$500,000 to \$1,000,000	10.0%	Approved	Approved
Greater than \$1,000,000	10.0%	Approved	Approved

Table-A

1.8.2. If the total amount paid by Party B customer is as follows, then party A will enjoy the same Commission feedback on every orders.

1.8.3. Party B agrees wholly to the terms and conditions of the listed subscription plan Table-B.

1.8.4. Party B agrees to pay Party A commission depending on the plans opted by Party B, upon the completion of each transaction of sales/services rendered. The rate of commission can be found in Table-B

1.8.5. Party B agrees that any payment (Full or installments) will pass through Party A, This clause is negotiable, depending on the deal and the amount in question.

PLANS OF SUBSCRIPTIONS

No	Content	Monthly Plan, in USD		Yearly Plan, in USD		Explains
		Amount	Total	Amount (20% off)	Total	
1	Basic Plan 基本计划	100	1200	80	960	-
2	Standard Plan 标准计划	200	2400	160	1920	-
3	Professional Plan 专业计划	500	6000	400	4800	-
4	Enterprise Plan 企业计划	1000	12,000	800	9600	-
5	VIP Plan 计划	5000	60,000	4000	48,000	-

Table-B

2.0 PERKS AND BENEFITS

Party A agrees to provide Party B with the following benefits, granted that Party B has established a working relationship with Party A for the duration of mentioned year(s), unless otherwise mentioned:

2.1. An exponential increase of assigned business developers to assist Party B in the sales of their goods, and increment their international client list, depending on the package selected by Party B

2.2. Guaranteed 5 – 300 clients and/or quotations per month, depending on the package selected by Party B

2.3. Access to booths in the Trade show IoT and any other Trade Fair, that are regularly organised by Party A

2.4. Targeted ads on international social media platforms, procured by Party A's social media and Design Team. (i.e., Instagram, Facebook, TikTok, etc)

2.5. One-on-one interaction with business developers, with various level of expertise and background, ipso facto, finding clients curated to the needs and requirements of Party B.

2.6. The subscription plan and the membership perks can be seen as follows on this contract. Please note that the membership benefits vary according the plan opted by Party B.

3.0. PLACE AND DATE OF SIGNATURE

Usually, contracts are signed by both Parties on the same date and place. Nevertheless, in international contracts, due to physical distance, it is common that each of the Parties sign in different dates and places. This contract provides for both alternatives so it comes to choosing the most appropriate to each situation, online or offline is accepted.

Usually, the Parties sign two copies of the contract, each Party retaining one of them, but call also arise the need to sign more copies. In this case all you have to do is mention explicitly the number of copies to be signed in the paragraph that is included at the end of the contract (Both Parties declare their conformity to the present contract, which is signed in.

4.0. GENERAL REMARK

4.1. Party B will fully take charge of all orders of Party A and compute all information on the management system: applications.deil-loft.com

4.2. Party B's customers can be identified with a unique Order ID, this is generated by applications.deil-loft.com and it is a NON duplicate ID, this will ensure that all orders made by Party B's customers can be tracked on Party B's account at any time.

4.3. Party B shall pay the required commissions within 5 working days after closing of each deal to party A by bank transfer only and the account details should correspond to Party A's company or individual signing entity.

ADDRESS & SIGNATURES-PARTY A

Party A:
Represented By:
Phone No:
Email:
Address Chinese:
Address English:
Signature:
Date:
Seal:

ADDRESS & SIGNATURES-PARTY B

Party B:
Full Name:
Phone:
Email:
Address Chinese:
Address English:
Signature:
Date:
Seal: