

Deil WAREHOUSE



DEIL GROUP CO.,LTD



博鳌国际女企业家协会
Boao International Women's Business Association

主办单位：中国女企业家协会
支持单位：琼海市商务局

The first Boao Intern

主办单位：
支持单位：

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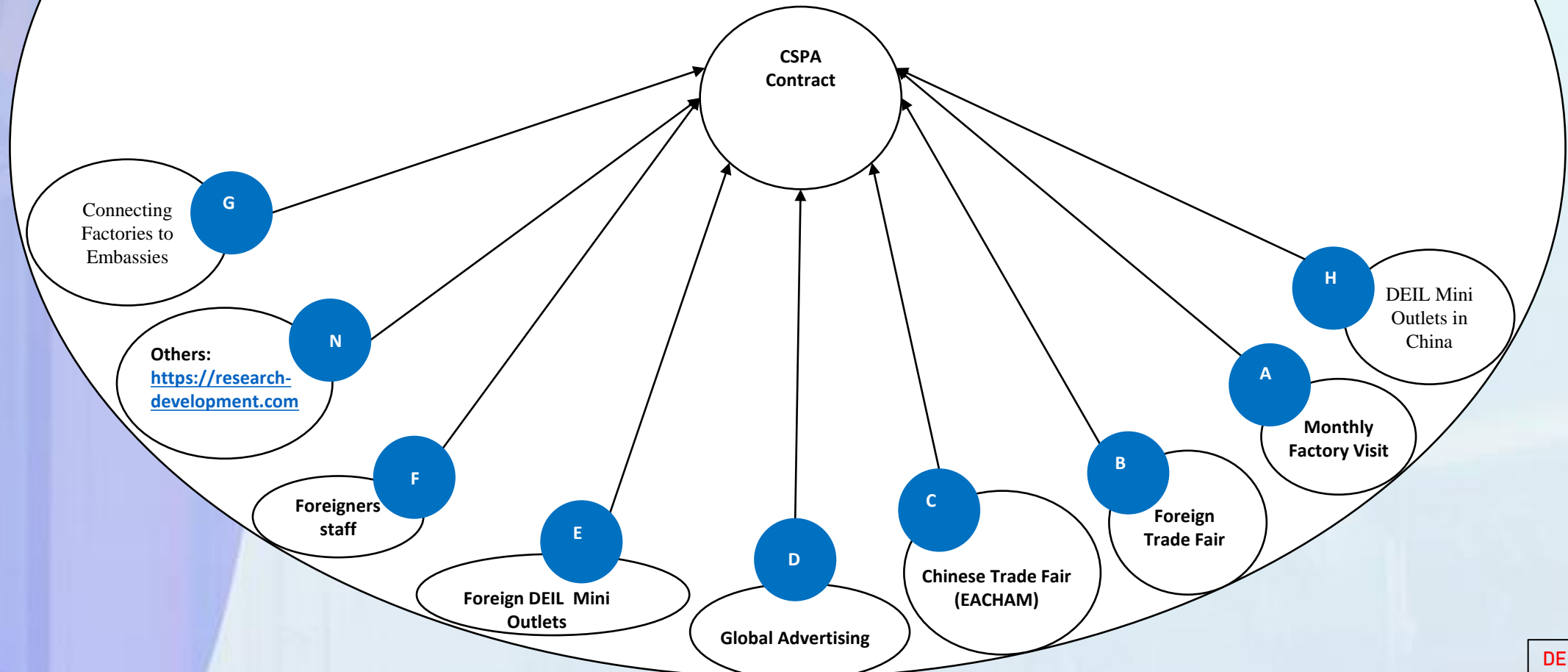
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ABOUT DEIL GROUP LLC

- **DEIL Group LLC** is a global investment company engaged in various products and services. We have developed the DEIL CSPA program, which includes initiatives such as DEIL Mini Outlets, DEIL Monthly Factory Visits, and DEIL Trade Fairs and Exhibitions. For more information, please visit our website.
- **DEIL Mini Outlets**
 - The primary goal of DEIL Mini Outlets is to connect Chinese factories with global markets by establishing mini outlets at the locations of end buyers, enhancing sales and visibility. This remote service provides daily and weekly results, driving success and growth.
 - DEIL Group LLC 是一家从事各种产品和服务的全球投资公司。我们开发了 DEIL CSPA 计划，其中包括 DEIL 迷你直销店、DEIL 每月工厂参观以及 DEIL 贸易展览会等计划。如需了解更多信息，请访问我们的网站。
 - DEIL 迷你直销店
 - DEIL 迷你直销店的主要目标是通过在终端买家所在地建立迷你直销店，将中国工厂与全球市场联系起来，提高销售额和知名度。这项远程服务提供每日和每周结果，推动成功和增长。



FACTORY CSPA SALES ROUTE



Factory CSPA Sales Route (1)

<p>A. Monthly Factory Visit</p>	<p>DEIL Business Developers in China conduct monthly visits to partnered factories. During these visits, they perform detailed reports on the progress of foreign business development projects. They also engage in discussions with the factories on quotations and other strategies to enhance sales.</p>
<p>B. Foreign Trade Fair</p>	<p>DEIL assists factories in securing exhibition slots at international trade fairs in various countries, including the USA, Canada, Russia, Nigeria, Pakistan, India, Zambia, and Barbados. This service helps factories showcase their products to a global audience.</p>
<p>C. Chinese Trade Fair (BY EACHAM)</p>	<p>In collaboration with the European Chamber of Commerce, DEIL secures exhibition slots for factories within China. Products are also listed in the DEIL booth, providing significant exposure within the Chinese market.</p>
<p>D. Global Advertising</p>	<p>Global advertising is a critical service provided by DEIL. We list short promotional videos of factory products on all our verified social media platforms, including TikTok, WhatsApp, Trade Show IoT, Instagram, and V Kontakte.</p>
<p>E. Foreign DEIL Mini Outlets</p>	<p>DEIL establishes mini outlets for factories in our foreign offices. These outlets help factories reach end users directly, enhancing market penetration and customer engagement.</p>
<p>N. Other Services</p>	<p>For a comprehensive list of all services offered, please visit DEIL Research and Development. By partnering with DEIL, factories gain access to a suite of services designed to enhance their global business presence and drive sales growth.</p>
<p>F. Professional Staffing Solutions by DEIL Group</p>	<p>DEIL Group is pleased to offer highly skilled, English-speaking staff to your factory, available for part-time, full-time, or project-based employment. Our staff are fluent in English and possess a comprehensive understanding of Chinese laws, business practices, and international markets. In most cases, DEIL Group covers visa and other necessary arrangements for these employees. The factory has the flexibility to conduct its own interviews prior to officially hiring the staff, ensuring a perfect fit for your operational needs. For further inquiries or to discuss your specific requirements, please contact us.</p>
<p>G. Connecting Factories to Embassies through Memoranda of Understanding (MOU)</p>	<p>DEIL Group facilitates the connection between partnered factories and embassies through a Memorandum of Understanding (MOU). Initiated by our team, this process helps partner factories establish formal relationships with embassies and their business departments. This collaboration can lead to the embassy signing an MOU with the factory, thereby fostering stronger international business ties and cooperation.</p>

Factory CSPA Sales Route (2)

H. DEIL Mini Outlets in China	DEIL establishes mini branches in China to showcase factory sample products, enhancing accessibility for customers. Each outlet is managed by a dedicated staff member who oversees sales and orders, ensuring efficient operations and exceptional customer service.

工廠CSPA銷售路線 (1)

A. 每月工廠參觀	DEIL 中國業務開發人員每月都會拜訪合作工廠。在訪問期間，他們詳細報告了國外業務開發專案的進度。他們還與工廠討論報價和其他提高銷售的策略。
B. 外貿展覽會	DEIL 協助工廠在多個國家的國際貿易展覽會上獲得參展席位，包括美國、加拿大、俄羅斯、奈及利亞、巴基斯坦、印度、尚比亞和巴貝多。這項服務幫助工廠向全球觀眾展示他們的產品
C. 中國貿易展覽會 (BY EACHAM)	DEIL 與歐盟商會合作，為中國境內的工廠爭取參展名額。 DEIL 展位上還列出了產品，在中國市場上提供了顯著的曝光。
D. 全球廣告	全球廣告是 DEIL 提供的一項重要服務。我們在所有經過驗證的社交媒體平台上列出工廠產品的簡短宣傳視頻，包括 TikTok、WhatsApp、Trade Show IoT、Instagram 和 V Kontakte。
E. 國外DEIL迷你奧特萊斯	DEIL 在我們的國外辦事處為工廠設立了迷你經銷店。這些網點幫助工廠直接接觸最終用戶，提高市場滲透率和客戶參與度。
N. 其他服務	有關所提供的所有服務的完整列表，請訪問 DEIL 研究與開發。透過與 DEIL 合作，工廠可以獲得一套旨在增強其全球業務影響力並推動銷售成長的服務。
F. DEIL 集團的專業人才解決方案	DEIL 集團很高興為您的工廠提供高技能、講英語的員工，可提供兼職、全職或基於專案的工作。我們的員工英語流利，對中國法律、商業慣例和國際市場有全面的了解。在大多數情況下，DEIL Group 會為這些員工提供簽證和其他必要的安排。在正式僱用員工之前，工廠可以靈活地進行自己的面試，以確保完美適合您的營運需求。如需進一步諮詢或討論您的具體要求，請聯絡我們。
G. 透過諒解備忘錄 (MOU) 連接工廠和大使館	DEIL 集團透過諒解備忘錄 (MOU) 促進合作工廠和大使館之間的聯繫。此流程由我們團隊發起，協助合作工廠與大使館及其業務部門建立正式關係。這種合作可以使大使館與工廠簽署諒解備忘錄，從而促進更牢固的國際商業聯繫和合作。

工廠CSPA銷售路線 (2)

H. DEIL在中国的迷你店	DEIL在中国开设迷你分店，展示工厂样品产品，提高客户的可访问性。每个分店由专职员工管理，负责销售和订单，确保高效运营和优质客户服务。

FACTORY MONTHLY VISIT



SERVICE	Basic	Professional	Enterprises	VIP	VIPP	Explain
PRICING (RMB)/Monthly	3,000	5,000	10,000	15,000	30,000	Here's a breakdown of pricing options for monthly factory visiting services, along with key considerations for each
No of sales orders	10	20	50	75	110	The quantity of sales orders that have been placed but haven't yet been officially accepted or validated by the seller.
No of Confirmed orders	20%	25%	25%	20%		The percentage of estimated confirmed orders of sales orders
Professional Weekly follow up orders	No	Yes	Yes	Yes	Yes	DEIL Business Developers (CBDX) provides the Weekly order follow-up is a crucial element in building strong customer relationships and fostering repeat business.
Social Media Outlets Channels Posting	Once/Week'	Twice/Week'	Thrice/Week'	Daily/Week'	Daily/Week'	DEIL Business Developers (CBDX) provides a solid framework for building a strong online presence for your factory on social media such as WeChat, WhatsApp, Instagram, and Vkontakte. We help your factory target audience to build brand loyalty, and drive business growth and global sales.
No Assigned CBDX Staffs	1	3	5	10	15	CBDX staffs are foreign business developers in located around the globe, their role is to visit the final end buyers weekly and provide introduction about your comoany
No Assigned CBD Manager	0	1	2	3	4	CBDX Manager is responsible for managing all CBDX and provide a detailed sales report to your company weekly
No Assigned CBD Sales Director	0	1	2	3	4	Sales Directors are responsible for Managing CBDX Managers
IMPORTANT NOTES						
GENERAL VISIT REQUIREMENTS	BUSINESS DEVELOPERS WILL VISIT THE FACTORY MONTHLY (THE FACTORY COVERS 2 NIGHTS MINIMUM)					
REPORTS	ON THE VISIT TO THE FACTORY ALL THE ABOVE MENTIONED SERVICES, A DETAILED REPORT SHALL BE PROVIDED WITH PROOFS					
TRANSPORTATIONS	COVERED BY DEIL BUSINESS DEVELOPERS					
VISIT GENERAL AGENDA	TO PLACE A VIDEO CALL MEETING WITH THE FINAL END BUYERS, CALCULATE COIMMISSIONS FROM THE FACTORY SALES TEAM ETC					

DEIL CSPA PROGRAM

