



我们参观工厂的目的

PURPOSE OF OUR FACTORY VISITS

尊敬的合作伙伴

作为DEIL集团的代表，我们与专门的研发团队一起访问中国的工厂，对其产品线和生产运营进行全面评估。在这些访问期间，我们通过录像对生产流程和产品质量进行了细致的记录，这对我们海外经销商的洞察力和决策至关重要。

此外，我们会优先与工厂的销售团队进行一对一的会谈以获取必要的文件（如认证记录、用于质量评估的产品样本以及展示产品范围的详细目录）。通过这些互动，我们对工厂的能力和组合有了更深入的了解，从而能够向国外经销商提出明智的建议。

我们的外国经销商将根据我们在工厂考察和会议中收集到的信息，就他们希望从工厂采购的具体产品做出战略决策，从而确保互惠互利的合作伙伴关系。

值得注意的是，该项目得到了欧洲工商会的支持，凸显了这一合作关系的重要性及其带来的潜在发展机遇。

本次销售项目会议由 DEIL 研究与发展团队 (<https://research.developer.deil-loft.com>) 组织，对所有与会者来说都将是一次宝贵而丰富的经历。我们期待您的积极参与，并为这一倡议的成功做出贡献。

如果您有任何疑问或需要更多信息，请随时联系我们：admin@deil-loft.com。

DEAR ESTEEMED PARTNER,

In our capacity as DEIL Group representatives, we visit factories in China with our dedicated R&D team to conduct comprehensive evaluations of their product lines and manufacturing operations. During these visits, we meticulously document the production processes and product quality through video recordings, which are crucial for our overseas distributor's insights and decision-making.

Furthermore, we prioritize one-on-one meetings with the factory sales team to procure essential documentation such as certification records, product samples for quality assessment, and detailed catalogs showcasing the range of offerings. These interactions allow us to gain a deeper understanding of the factory's capabilities and product portfolio, enabling us to make well-informed recommendations to our foreign distributor.

Subsequently, armed with the insights gathered during our factory visits and meetings, our foreign distributor will be well-positioned to make strategic decisions on the specific items they wish to source from the factory, ensuring a mutually beneficial partnership.

It is worth noting that this project is supported by the [EUROPEAN CHAMBER OF COMMERCE AND INDUSTRY](#), underscoring the significance of this partnership and the potential growth opportunities it presents.

Organized by the [DEIL RESEARCH AND DEVELOPMENT TEAM \(https://research.developer.deil-loft.com\)](https://research.developer.deil-loft.com), this sales project meeting promises to be a valuable and enriching experience for all participants. We look forward to your active involvement and contribution towards the success of this initiative.

Should you have any queries or require further information, please do not hesitate to reach out to us on: admin@deil-loft.com

Warm regards,
DEIL Research & Development Team

